

SAFETY DATA SHEET



Date of issue/Date of revision 10 August 2026

Version 1.01

Section 1. Identification

Product code : 000010024138
Product name : PHENGUARD 930/935/940 HARDENER
Other means of identification
00445576
Product type : Liquid.

Relevant identified uses of the substance or mixture and uses advised against

Product use : Coating.
Professional applications, Used by spraying.

Supplier's details : PPG Coatings (Singapore) Pte Ltd.
1 Cleantech Loop, CleanTech One, #04-04
Singapore 637141
Tel : +65 6865 3737

Emergency telephone number (with hours of operation) : CHEMTREC +(65)-31581349 (CCN 17704)

Section 2. Hazards identification

Classification of the substance or mixture : FLAMMABLE LIQUIDS - Category 3
ACUTE TOXICITY (oral) - Category 4
ACUTE TOXICITY (dermal) - Category 4
ACUTE TOXICITY (inhalation) - Category 4
SKIN CORROSION/IRRITATION - Category 1B
SERIOUS EYE DAMAGE/ EYE IRRITATION - Category 1
SKIN SENSITIZATION - Category 1
TOXIC TO REPRODUCTION - Category 2
SPECIFIC TARGET ORGAN TOXICITY (SINGLE EXPOSURE) (Respiratory tract irritation) - Category 3

GHS label elements, including precautionary statements

Hazard pictograms :



Signal word : Danger

Section 2. Hazards identification

Hazard statements : Flammable liquid and vapor.
Harmful if swallowed, in contact with skin or if inhaled.
Causes severe skin burns and eye damage.
May cause an allergic skin reaction.
May cause respiratory irritation.
Suspected of damaging fertility or the unborn child.

Precautionary statements

Prevention : Do not handle until all safety precautions have been read and understood. Wear protective gloves, protective clothing and eye or face protection. Keep away from heat, hot surfaces, sparks, open flames and other ignition sources. No smoking. Avoid breathing vapor. Wash thoroughly after handling.

Response : IF exposed or concerned: Get medical advice or attention. IF INHALED: Immediately call a POISON CENTER or doctor. IF SWALLOWED: Immediately call a POISON CENTER or doctor. Rinse mouth. Do NOT induce vomiting. IF ON SKIN (or hair): Take off immediately all contaminated clothing. Rinse skin with water. Immediately call a POISON CENTER or doctor. If skin irritation or rash occurs: Get medical advice or attention. Wash contaminated clothing before reuse. IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. Immediately call a POISON CENTER or doctor.

Storage : Store in a well-ventilated place. Keep container tightly closed.

Disposal : Not applicable.

Other hazards which do not result in classification : Prolonged or repeated contact may dry skin and cause irritation.

Section 3. Composition/information on ingredients

Substance/mixture : Mixture

CAS number/other identifiers

CAS number : Not applicable.

EC number : Mixture.

Ingredient name	%	CAS number
xylene	20 - <25	1330-20-7
3-aminopropyldiethylamine	10 - <20	104-78-9
benzyl alcohol	10 - <20	100-51-6
2-methylpropan-1-ol	5 - <10	78-83-1
m-phenylenebis(methylamine)	3 - <5	1477-55-0
ethylbenzene	3 - <5	100-41-4
N-(3-(trimethoxysilyl)propyl)ethylenediamine	3 - <5	1760-24-3

There are no additional ingredients present which, within the current knowledge of the supplier and in the concentrations applicable, are classified as hazardous to health or the environment and hence require reporting in this section.

Occupational exposure limits, if available, are listed in Section 8.

SUB codes represent substances without registered CAS Numbers.

Section 4. First aid measures

Description of necessary first aid measures

- Eye contact** : Check for and remove any contact lenses. Immediately flush eyes with running water for at least 15 minutes, keeping eyelids open. Seek immediate medical attention.
- Inhalation** : Remove to fresh air. Keep person warm and at rest. If not breathing, if breathing is irregular or if respiratory arrest occurs, provide artificial respiration or oxygen by trained personnel.
- Skin contact** : Remove contaminated clothing and shoes. Wash skin thoroughly with soap and water or use recognized skin cleanser. Do NOT use solvents or thinners.
- Ingestion** : If swallowed, seek medical advice immediately and show this container or label. Keep person warm and at rest. Do NOT induce vomiting.

Most important symptoms/effects, acute and delayed

Potential acute health effects

- Eye contact** : Causes serious eye damage.
- Inhalation** : Harmful if inhaled. May cause respiratory irritation.
- Skin contact** : Causes severe burns. Harmful in contact with skin. Defatting to the skin. May cause an allergic skin reaction.
- Ingestion** : Harmful if swallowed.

Over-exposure signs/symptoms

- Eye contact** : Adverse symptoms may include the following:
pain
watering
redness
- Inhalation** : Adverse symptoms may include the following:
respiratory tract irritation
coughing
reduced fetal weight
increase in fetal deaths
skeletal malformations
- Skin contact** : Adverse symptoms may include the following:
pain or irritation
redness
dryness
cracking
blistering may occur
reduced fetal weight
increase in fetal deaths
skeletal malformations
- Ingestion** : Adverse symptoms may include the following:
stomach pains
reduced fetal weight
increase in fetal deaths
skeletal malformations

Indication of immediate medical attention and special treatment needed, if necessary

Section 4. First aid measures

- Notes to physician** : In case of inhalation of decomposition products in a fire, symptoms may be delayed. The exposed person may need to be kept under medical surveillance for 48 hours.
- Specific treatments** : No specific treatment.
- Protection of first-aiders** : No action shall be taken involving any personal risk or without suitable training. If it is suspected that fumes are still present, the rescuer should wear an appropriate mask or self-contained breathing apparatus. It may be dangerous to the person providing aid to give mouth-to-mouth resuscitation. Wash contaminated clothing thoroughly with water before removing it, or wear gloves.

See toxicological information (Section 11)

Section 5. Fire-fighting measures

Extinguishing media

Suitable extinguishing media : Use dry chemical, CO₂, water spray (fog) or foam.

Unsuitable extinguishing media : Do not use water jet.

Specific hazards arising from the chemical : Flammable liquid and vapor. Runoff to sewer may create fire or explosion hazard. In a fire or if heated, a pressure increase will occur and the container may burst, with the risk of a subsequent explosion.

Hazardous thermal decomposition products : Decomposition products may include the following materials:
carbon oxides
nitrogen oxides
metal oxide/oxides
Formaldehyde.

Special protective actions for fire-fighters : Promptly isolate the scene by removing all persons from the vicinity of the incident if there is a fire. No action shall be taken involving any personal risk or without suitable training. Move containers from fire area if this can be done without risk. Use water spray to keep fire-exposed containers cool.

Special protective equipment for fire-fighters : Fire-fighters should wear appropriate protective equipment and self-contained breathing apparatus (SCBA) with a full face-piece operated in positive pressure mode.

Section 6. Accidental release measures

Personal precautions, protective equipment and emergency procedures

For non-emergency personnel : No action shall be taken involving any personal risk or without suitable training. Evacuate surrounding areas. Keep unnecessary and unprotected personnel from entering. Do not touch or walk through spilled material. Shut off all ignition sources. No flares, smoking or flames in hazard area. Avoid breathing vapor. Put on appropriate personal protective equipment. Provide adequate ventilation. Wear appropriate respirator when ventilation is inadequate.

For emergency responders : If specialized clothing is required to deal with the spillage, take note of any information in Section 8 on suitable and unsuitable materials. See also the information in "For non-emergency personnel".

Section 6. Accidental release measures

Environmental precautions : Avoid dispersal of spilled material and runoff and contact with soil, waterways, drains and sewers. Inform the relevant authorities if the product has caused environmental pollution (sewers, waterways, soil or air).

Methods and materials for containment and cleaning up

Small spill : Stop leak if without risk. Move containers from spill area. Use spark-proof tools and explosion-proof equipment. Dilute with water and mop up if water-soluble. Alternatively, or if water-insoluble, absorb with an inert dry material and place in an appropriate waste disposal container. Dispose of via a licensed waste disposal contractor.

Large spill : Stop leak if without risk. Move containers from spill area. Use spark-proof tools and explosion-proof equipment. Approach release from upwind. Prevent entry into sewers, water courses, basements or confined areas. Wash spillages into an effluent treatment plant or proceed as follows. Contain and collect spillage with non-combustible, absorbent material e.g. sand, earth, vermiculite or diatomaceous earth and place in container for disposal according to local regulations (see Section 13). Dispose of via a licensed waste disposal contractor. Contaminated absorbent material may pose the same hazard as the spilled product. Note: see Section 1 for emergency contact information and Section 13 for waste disposal.

Section 7. Handling and storage

Precautions for safe handling

Protective measures : Put on appropriate personal protective equipment (see Section 8). Persons with a history of skin sensitization problems should not be employed in any process in which this product is used. Avoid exposure - obtain special instructions before use. Avoid exposure during pregnancy. Do not handle until all safety precautions have been read and understood. Do not get in eyes or on skin or clothing. Do not breathe vapor or mist. Do not ingest. Use only with adequate ventilation. Wear appropriate respirator when ventilation is inadequate. Do not enter storage areas and confined spaces unless adequately ventilated. Keep in the original container or an approved alternative made from a compatible material, kept tightly closed when not in use. Store and use away from heat, sparks, open flame or any other ignition source. Use explosion-proof electrical (ventilating, lighting and material handling) equipment. Use only non-sparking tools. Take precautionary measures against electrostatic discharges. Empty containers retain product residue and can be hazardous. Do not reuse container.

Advice on general occupational hygiene : Eating, drinking and smoking should be prohibited in areas where this material is handled, stored and processed. Workers should wash hands and face before eating, drinking and smoking. Remove contaminated clothing and protective equipment before entering eating areas. See also Section 8 for additional information on hygiene measures.

Section 7. Handling and storage

Conditions for safe storage, including any incompatibilities : Store between the following temperatures: 0 to 35°C (32 to 95°F). Store in accordance with local regulations. Store in a segregated and approved area. Store in original container protected from direct sunlight in a dry, cool and well-ventilated area, away from incompatible materials (see Section 10) and food and drink. Store locked up. Eliminate all ignition sources. Separate from oxidizing materials. Keep container tightly closed and sealed until ready for use. Containers that have been opened must be carefully resealed and kept upright to prevent leakage. Do not store in unlabeled containers. Use appropriate containment to avoid environmental contamination. See Section 10 for incompatible materials before handling or use.

Section 8. Exposure controls/personal protection

Control parameters

Occupational exposure limits

Xylene

Workplace Safety and Health Act (Singapore, 1/2025) [Xylene]

PEL (long term) 8 hours: 100 ppm.

PEL (long term) 8 hours: 434 mg/m³.

PEL (short term) 15 minutes: 651 mg/m³.

PEL (short term) 15 minutes: 150 ppm.

2-methylpropan-1-ol

Workplace Safety and Health Act (Singapore, 1/2025)

PEL (long term) 8 hours: 50 ppm.

PEL (long term) 8 hours: 152 mg/m³.

m-phenylenebis(methylamine)

Workplace Safety and Health Act (Singapore, 1/2025)

PEL (short term) 15 minutes: 0.1 mg/m³.

ethylbenzene

Workplace Safety and Health Act (Singapore, 1/2025)

PEL (long term) 8 hours: 100 ppm.

PEL (long term) 8 hours: 434 mg/m³.

PEL (short term) 15 minutes: 543 mg/m³.

PEL (short term) 15 minutes: 125 ppm.

Recommended monitoring procedures : Reference should be made to appropriate monitoring standards. Reference to national guidance documents for methods for the determination of hazardous substances will also be required.

Biological exposure indices

No exposure indices known.

Appropriate engineering controls : Use only with adequate ventilation. Use process enclosures, local exhaust ventilation or other engineering controls to keep worker exposure to airborne contaminants below any recommended or statutory limits. The engineering controls also need to keep gas, vapor or dust concentrations below any lower explosive limits. Use explosion-proof ventilation equipment.

Environmental exposure controls : Emissions from ventilation or work process equipment should be checked to ensure they comply with the requirements of environmental protection legislation. In some cases, fume scrubbers, filters or engineering modifications to the process equipment will be necessary to reduce emissions to acceptable levels.

Section 8. Exposure controls/personal protection

Individual protection measures

Hygiene measures

- : Wash hands, forearms and face thoroughly after handling chemical products, before eating, smoking and using the lavatory and at the end of the working period. Appropriate techniques should be used to remove potentially contaminated clothing. Contaminated work clothing should not be allowed out of the workplace. Wash contaminated clothing before reusing. Ensure that eyewash stations and safety showers are close to the workstation location.

Eye/face protection

- : Chemical splash goggles and face shield.

Skin protection

Hand protection

- : Chemical-resistant, impervious gloves complying with an approved standard should be worn at all times when handling chemical products if a risk assessment indicates this is necessary. Considering the parameters specified by the glove manufacturer, check during use that the gloves are still retaining their protective properties. It should be noted that the time to breakthrough for any glove material may be different for different glove manufacturers. In the case of mixtures, consisting of several substances, the protection time of the gloves cannot be accurately estimated.

Gloves

- : nitrile neoprene

Body protection

- : Personal protective equipment for the body should be selected based on the task being performed and the risks involved and should be approved by a specialist before handling this product. When there is a risk of ignition from static electricity, wear anti-static protective clothing. For the greatest protection from static discharges, clothing should include anti-static overalls, boots and gloves.

Other skin protection

- : Appropriate footwear and any additional skin protection measures should be selected based on the task being performed and the risks involved and should be approved by a specialist before handling this product.

Respiratory protection

- : Respirator selection must be based on known or anticipated exposure levels, the hazards of the product and the safe working limits of the selected respirator. If workers are exposed to concentrations above the exposure limit, they must use appropriate, certified respirators. Use a properly fitted, air-purifying or air-fed respirator complying with an approved standard if a risk assessment indicates this is necessary.

Section 9. Physical and chemical properties

Appearance

Physical state

- : Liquid.

Odor

- : Characteristic.

pH

- : insoluble in water.

Boiling point

- : >37.78°C (>100°F)

Flash point

- : Closed cup: 34°C (93.2°F)

Evaporation rate

- : Not available.

Flammability (solid, gas)

- : liquid

Vapor pressure

- : Not available.

Relative density

- : 0.93

Section 9. Physical and chemical properties

	Media	Result
Solubility(ies)	cold water	Not soluble
Auto-ignition temperature	: Not available.	
Viscosity	: Dynamic (room temperature): Not available. Kinematic (room temperature): Not available. Kinematic (40°C (104°F)): >21 mm ² /s (>21 cSt)	

Section 10. Stability and reactivity

Reactivity	: No specific test data related to reactivity available for this product or its ingredients.
Chemical stability	: The product is stable.
Possibility of hazardous reactions	: Under normal conditions of storage and use, hazardous reactions will not occur.
Conditions to avoid	: When exposed to high temperatures may produce hazardous decomposition products.
Incompatible materials	: Keep away from the following materials to prevent strong exothermic reactions: oxidizing agents, strong alkalis, strong acids.
Hazardous decomposition products	: Depending on conditions, decomposition products may include the following materials: carbon oxides nitrogen oxides Formaldehyde. metal oxide/oxides

Section 11. Toxicological information

Information on toxicological effects

Acute toxicity

Product/ingredient name	Result	Dose / Exposure

Conclusion/Summary : There are no data available on the mixture itself.

Irritation/Corrosion

Product/ingredient name	Result
xylene	Rabbit - Skin - Moderate irritant Amount/concentration applied: 500 mg Duration of treatment/exposure: 24 hours
m-phenylenebis(methylamine)	Rat - Skin - Severe irritant Duration of treatment/exposure: 4 hours Observation period: 4 hours

Conclusion/Summary

Skin	: There are no data available on the mixture itself.
Eyes	: There are no data available on the mixture itself.
Respiratory	: There are no data available on the mixture itself.

Section 11. Toxicological information

Sensitization

Product/ingredient name	Test	Result
m-phenylenebis(methylamine)	Mouse - skin OECD 429	Sensitizing

Conclusion/Summary

Skin : There are no data available on the mixture itself.

Respiratory : There are no data available on the mixture itself.

Germ cell mutagenicity

Conclusion/Summary : There are no data available on the mixture itself.

Carcinogenicity

Conclusion/Summary : There are no data available on the mixture itself.

Reproductive toxicity

Conclusion/Summary : There are no data available on the mixture itself.

Specific target organ toxicity (single exposure)

Name	Category	Route of exposure	Target organs
xylene	Category 3	-	Respiratory tract irritation
3-aminopropyldiethylamine	Category 3	-	Respiratory tract irritation
2-methylpropan-1-ol	Category 3	-	Respiratory tract irritation
-	Category 3	-	Narcotic effects
N-(3-(trimethoxysilyl)propyl)ethylenediamine	Category 3	-	Respiratory tract irritation

Specific target organ toxicity (repeated exposure)

Name	Category	Route of exposure	Target organs
ethylbenzene	Category 2	-	hearing organs

Aspiration hazard

Name	Result
xylene	ASPIRATION HAZARD - Category 1
ethylbenzene	ASPIRATION HAZARD - Category 1

Information on the likely routes of exposure

Not available.

Potential acute health effects

Eye contact : Causes serious eye damage.

Inhalation : Harmful if inhaled. May cause respiratory irritation.

Skin contact : Causes severe burns. Harmful in contact with skin. Defatting to the skin. May cause an allergic skin reaction.

Section 11. Toxicological information

Ingestion : Harmful if swallowed.

Symptoms related to the physical, chemical and toxicological characteristics

Eye contact : Adverse symptoms may include the following:
pain
watering
redness

Inhalation : Adverse symptoms may include the following:
respiratory tract irritation
coughing
reduced fetal weight
increase in fetal deaths
skeletal malformations

Skin contact : Adverse symptoms may include the following:
pain or irritation
redness
dryness
cracking
blistering may occur
reduced fetal weight
increase in fetal deaths
skeletal malformations

Ingestion : Adverse symptoms may include the following:
stomach pains
reduced fetal weight
increase in fetal deaths
skeletal malformations

Delayed and immediate effects and also chronic effects from short and long term exposure

Short term exposure

Potential immediate effects : Not available.

Potential delayed effects : Not available.

Long term exposure

Potential immediate effects : Not available.

Potential delayed effects : Not available.

Potential chronic health effects

General : Prolonged or repeated contact can defat the skin and lead to irritation, cracking and/or dermatitis. Once sensitized, a severe allergic reaction may occur when subsequently exposed to very low levels.

Carcinogenicity : No known significant effects or critical hazards.

Mutagenicity : No known significant effects or critical hazards.

Reproductive toxicity : Suspected of damaging fertility or the unborn child.

Section 11. Toxicological information

Numerical measures of toxicity

Acute toxicity estimates

Route	ATE value
Oral	1654.68 mg/kg
Dermal	1643.05 mg/kg
Inhalation (gases)	55044.64 ppm
Inhalation (vapors)	23.13 mg/l
Inhalation (dusts and mists)	2.97 mg/l

Other information

:

Prolonged or repeated contact may dry skin and cause irritation. Repeated exposure to high vapor concentrations may cause irritation of the respiratory system and permanent brain and nervous system damage. Inhalation of vapor/aerosol concentrations above the recommended exposure limits causes headaches, drowsiness and nausea and may lead to unconsciousness or death. Trimethoxysilanes are capable of forming methanol if hydrolyzed or ingested. If swallowed, methanol may be harmful or fatal or cause blindness. Contains a substance that may emit formaldehyde if stored beyond its shelf life and/or during cure at curing temperatures greater than 60C (140F). Avoid contact with skin and clothing. Can form nitrosamines in the presence of certain organic materials and if heated. Exposure to amine vapor has been reported to cause transient corneal edema described as blue haze, halo effect, foggy or blurred vision for several hours. This condition is typically temporary and does not cause permanent visual effects. When the proper eye protection specified in Section 8 is worn, exposure is significantly reduced and the condition has not been observed.

Section 12. Ecological information

Toxicity

Section 12. Ecological information

Product/ingredient name	Result	Species	Dose/ Exposure
3-aminopropyldiethylamine	Acute - LC50	Fish	146.6 mg/l [96 hours]
EcoToAq	Acute - EC50	Daphnia	30.16 mg/l [48 hours]
EcoToAq	Acute - EC50	Algae	34 mg/l [72 hours]
ISOBUTYL ALCOHOL	Acute - EC50	Daphnia	1100 mg/l [48 hours]
ETHYLBENZENE	Acute - EC50 - Fresh water	Daphnia	1.8 mg/l [48 hours]
EcoToAq	Chronic - NOEC - Fresh water	Daphnia - <i>Ceriodaphnia dubia</i>	1 mg/l
N-(3-(trimethoxysilyl)propyl) ethylenediamine	EC50	Fish	597 mg/l [96 hours]

Conclusion/Summary : There are no data available on the mixture itself.

Persistence/degradability

Product/ingredient name	Test	Result	Dose / Inoculum
3-aminopropyldiethylamine	OECD [Ready Biodegradability - DOC Die-Away Test]	90 to 100% [28 days] - Readily	
ethylbenzene	-	79% [10 days] - Readily	

Conclusion/Summary : There are no data available on the mixture itself.

Product/ingredient name	Aquatic half-life	Photolysis	Biodegradability
Xylene	-	-	Readily
3-aminopropyldiethylamine	-	-	Readily
benzyl alcohol	-	-	Readily
ethylbenzene	-	-	Readily

Bioaccumulative potential

Product/ingredient name	LogP _{ow}	BCF	Potential
Xylene	3.12	7.4 to 18.5	Low
benzyl alcohol	0.87	-	Low
2-methylpropan-1-ol	1	-	Low
m-phenylenebis (methylamine)	0.18	2.69	Low
ethylbenzene	3.6	79.43	Low

Mobility in soil

**Soil/Water partition
coefficient** : Not available.

Other adverse effects : No known significant effects or critical hazards.

Section 13. Disposal considerations

Disposal methods : The generation of waste should be avoided or minimized wherever possible. Disposal of this product, solutions and any by-products should at all times comply with the requirements of environmental protection and waste disposal legislation and any regional local authority requirements. Dispose of surplus and non-recyclable products via a licensed waste disposal contractor. Waste should not be disposed of untreated to the sewer unless fully compliant with the requirements of all authorities with jurisdiction. Waste packaging should be recycled. Incineration or landfill should only be considered when recycling is not feasible. This material and its container must be disposed of in a safe way. Care should be taken when handling emptied containers that have not been cleaned or rinsed out. Empty containers or liners may retain some product residues. Vapor from product residues may create a highly flammable or explosive atmosphere inside the container. Do not cut, weld or grind used containers unless they have been cleaned thoroughly internally. Avoid dispersal of spilled material and runoff and contact with soil, waterways, drains and sewers.

Section 14. Transport information

	UN	IMDG	IATA
UN number	UN3470	UN3470	UN3470
UN proper shipping name	PAINT, CORROSIVE, FLAMMABLE	PAINT, CORROSIVE, FLAMMABLE	PAINT, CORROSIVE, FLAMMABLE
Transport hazard class(es)	8 (3)	8 (3)	8 (3)
Packing group	II	II	II
Environmental hazards	No.	No.	No.
Marine pollutant substances	Not applicable.	Not applicable.	Not applicable.

Additional information

UN : None identified.

IMDG : None identified.

IATA : None identified.

Special precautions for user : **Transport within user's premises:** always transport in closed containers that are upright and secure. Ensure that persons transporting the product know what to do in the event of an accident or spillage.

Transport in bulk according to IMO instruments : Not applicable.

Section 15. Regulatory information

Singapore - hazardous chemicals under government control

None.

International regulations

Montreal Protocol

Not listed.

Stockholm Convention on Persistent Organic Pollutants

Not listed.

Section 16. Other information

History

Date of issue/Date of revision	: 10 August 2026
Date of previous issue	: 4/20/2025
Version	: 1.01
Prepared by	: EHS
Key to abbreviations	: ATE = Acute Toxicity Estimate BCF = Bioconcentration Factor GHS = Globally Harmonized System of Classification and Labelling of Chemicals IATA = International Air Transport Association IBC = Intermediate Bulk Container IMDG = International Maritime Dangerous Goods LogPow = logarithm of the octanol/water partition coefficient MARPOL = International Convention for the Prevention of Pollution From Ships, 1973 as modified by the Protocol of 1978. ("Marpol" = marine pollution) UN = United Nations

 Indicates information that has changed from previously issued version.

Notice to reader

The information contained in this data sheet is based on present scientific and technical knowledge. The purpose of this information is to draw attention to the health and safety aspects concerning the products supplied by PPG, and to recommend precautionary measures for the storage and handling of the products. No warranty or guarantee is given in respect of the properties of the products. No liability can be accepted for any failure to observe the precautionary measures described in this data sheet or for any misuse of the products.